



Asst. Manager/ Dy. Manager - Sales
RUPAYAN GROUP

Job Category: Marketing/Sales/Business
Development

Job Source: nrbjobs.com

Job Summary

Employment Type: Full Time

Gender: Male

Career Level: Mid Level

Salary: Negotiable

Experience: 6-8 years

Posted On: 22 Jun 2025

Application Deadline: 20 Jul 2025

Job Description/Responsibility

- Setting sales goals and developing sales strategies.
- Researching prospects and generating leads.
- Contacting potential and existing customers on the phone.
- Handling customer questions, inquiries and complaints. Meeting daily, weekly, and monthly sales targets.
- Prepare effective sales plans within set budget, targets and deadlines.
- Prepare daily/weekly/monthly client visit plan. Find Prospective Client by door to door field visit.
- Arrange project visit for the clients as per requirement. Collect the required documents from customer.
- Maintain and update customer database.
- Prepare monthly sales report & provide feedback to Supervisor on regular basis.
- Maintain good relationship with clients.
- Any other tasks assigned by the management.

Additional Academic Requirements

- Bachelor of Business Administration (BBA), Master of Business Administration (MBA)

Experience Requirements

- 6 - 8 years of experience is required.

Skills Requirements

- Age At least 28 years
- Excellent communication skills in both English and Bangla.
- Smart, Hardworking and positive attitude towards responsibilities.
- Aggressive to meet the sales target.

Work Area

- Applicant should have experience of working in the following category(ies):

Industry Type

- Experience should include the following skills: Real Estate/Developers

Compensation/Benefits

- T/A, Mobile bill, Provident fund
- Salary Review: Yearly
- Lunch Facilities: Partially Subsidize
- Festival Bonus: 2
- Attractive salary package and sales incentive
- Salary: Negotiable

Address: Address: Rupayan Centre, (Level 3, 4, 5, 6, 7, 9, 13, 14, 17, 18, & 21), 72 Mohkhali C/A, Dhaka-1212, Bangladesh

Company Profile: Founded in 1988, RUPAYAN Group currently ranks as one of the leading emergent multi-dimensional national conglomerates in Bangladesh comprising 29 SBUs, employing around 1100 people. We engage ourselves in Billboard Design, Drawing & Advertising, Real Estate & Construction, Land Development, Trading, Design & Interior Services, Furniture, Fabrics, Bank, Telecom (IGW, IIG, ICX), Welfare Trust, Port & Logistics Services, Freight forwarding (Sea), Dredging, CNG & Fuel Station, Hotel & Resorts, Education, Rental Services & Consultancy, Retail Chain Store, LPG, TV Channel, and other diversified business. Our aim is to create a centre of excellence by recruiting and facilitating the competent people available. In search of excellence we seek application from the right people to be a part of Rupayan family.

Company Website: www.rupayangroup.com