



Country Manager

ONETEX LIMITED (BANGLADESH)

Job Category: Production/Operation

Job Source: The New Nation

Job Summary

Posted On: 31 Aug 2025

Application Deadline: 9 Sep 2025

JOB VACANCY

Position: Country Manager: 01

Onetex Limited, a Multinational Apparel Buying Office invites applications for the position of Country Manager from dynamic professionals who are interested in building a long-term, challenging, and rewarding career.

Experience: At least 20 years, The applicants should have experience in the following business area(s): Trading or Export/Import, Garments, Buying House; **Age:** At least 45 years; **JOB RESPONSIBILITY:** Make strategic decisions for order placement by assessing skills, resources, factory capacity, and pricing. Guide the costing team to secure competitive prices and negotiate with manufacturers to align with company targets. Oversee order execution using real-time data and lead problem-solving meetings to ensure smooth operations. Conduct internal meetings to review delivery performance and resolve challenges. Take full ownership for ensuring 100% on-time delivery of all customer orders. Support quality teams in meetings and drive defect elimination using Pareto analysis. Lead special projects aimed at eradicating recurring defects and improving Overall Quality Level (OQL). Monitor market dynamics and competitor activities, collaborating with other departments to mitigate risks. Manage company expenses responsibly and ensure adherence to the approved budget. Provide regular business updates and performance reviews to the Director. Undertake any other assignments or projects as directed by the Director.

REQUIREMENTS: * Diploma / Bachelor's degree from a recognised university (educational qualifications may be relaxed for highly experienced candidates). * A strong background in retail business operations will be considered an advantage. * Fluency in English with excellent written and verbal communication skills. * Self-motivated, proactive, solutions-driven, and able to act as a change agent. * Proven leadership, management, and organisational skills with the ability to drive cross functional teams. * Ability to confidently communicate with all levels of personnel from production floor staff to executive leadership across the company and with customers. **Status:** Full-time. **Job Location:** Dhaka. * **Salary:** Negotiable. **Other Benefits:** Mobile bill, Insurance; Lunch Facilities: Full Subsidize, Salary Review: Yearly.

Send CV to E-mail : Khalrul.Islam@onetex-ltd.com

Onetex Limited (Bangladesh)

5A, Cemex Shimul Trishna Trade Center (4th Floor), Ka-86/1,
Kuril Bishwamari, Progeti Sarani, Dhaka 1229.

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